CITY OF MERCED 2023-2024 CITY COUNCIL APPROVED BUDGET

TAB 7

ECONOMIC DEVELOPMENT/AIRPORT	PAGE NO.
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DESCRIPTION

The Economic Development Department oversees the following divisions: Office of Economic Development, Downtown Fund, Bell Station, Merced Regional Airport, Airport Industrial Park, and the Parking Authority.

The Office of Economic Development stimulates and enhances the community's economic base. Business development and job creation programs include recruitment of new businesses, expansion of existing businesses, and retention of existing businesses by maintaining a mutually beneficial relationship between the client company and local government.

The department coordinates economic development, business development, and marketing activities with local, regional, and state economic development organizations. By participating in trade shows, conducting missions, attending conferences, and hosting promotional events, the office fosters relationships with site location consultants, brokers, and corporation real estate officers. The Office of Economic Development serves as the City's lead agency for the High Speed Rail Downtown Station Planning Grant and Altamont Corridor Express planning.

The City's partnership with the University of California Merced, Small Business Development Center, WorkNet of Merced County is focused on retaining UC Merced graduates, clustering innovative business start-ups, job creation, and fostering local small business development.

MISSION

Keep Merced as the Center. Implement strategic actions that will have the most direct impact on improving the City of Merced's economic growth and which continues to build Merced's role as the region's center for education, medical services, industry and professional/commercial services.

GOALS

- Facilitate business development (job creation and investment) and catalyst projects in Merced's economic centers.
- Market Merced advantages to key markets, businesses, developers and site selectors to attract new investment and jobs.
- Collaborate with partners to create a positive business image and provide exceptional business support.
- Ocordinate real estate and infrastructure development that will assist in expanding and attracting new business investment and jobs.

OBJECTIVES

- Center on a business-friendly culture branding Merced as a go to City for business investment.
- 2. Engage the community with regular updates on new projects, happenings, and events related to local economic development.
- Coordinate High Speed Rail, ACE Train, and other projects that may serve as economic engines in Downtown Merced.
- 4. Re-evaluate sites for future industrial/business park development potential.
- 5. Participate in WorkNet of Merced County and other job training agencies to ensure the local workforce is trained and available for new jobs.
- 6. Increase visitor spending and stays in Merced by becoming a go to community instead of a go through community.
- 7. Investigate the feasibility of establishing an Enhanced Infrastructure Financing District.

PERFORMANCE MEASUREMENTS/INDICATORS

Continue working with stakeholders and partners making enhancements to the entitlement and permitting processes.

Provide information to the public regarding economic development efforts, projects, and programs on a quarterly or more frequent basis using social media and other forms of outreach.

Continue to be the clearinghouse for High Speed Rail, ACE Train, MITC, and San Joaquin projects and contacts.

Engage with local economic development agencies about strategic industrial/business park locations including opportunities to form regional facilities.

Advance ongoing job development and attraction efforts between the Department of Workforce Investment, WorkNet of Merced County, Merced County, and the California Economic Resilience Fund program.

Continue coordinating efforts to create a Tourism Based Improvement District with key partners.

Partners with legislators to prepare and support Merced's effort to establish an EIFD.

2023-2024 BUDGET HIGHLIGHTS

ECONOMIC DEVELOPMENT

The Office of Economic Development budget is transitioning to a staff level consisting of two Economic Development Associates. The Division will be overseen by the Deputy City Manager. The formation of special districts such as a Property Tax Business Improvement District and Tourism Based Improvement Districts are tools that will enhance the City's economic development efforts. The core program of the Office of Economic Development emphasizes job creation through attraction, expansion, and competitive readiness. Resources will be committed to future economic development planning efforts such as focus studies for a new industrial/technology park, California High Speed Rail, and Altamont Corridor Express (ACE) Train planning. Completing of a number of the identified goals and objectives relies upon support from economic development and site consultants.

ACCOUNT NO. 2002

EXPENSES	Actua] 2020-21	Actua] 2021-22	Final Budget 2022-23	Dept.Head Request 2023-24	City Mgr. Recom. 2023-24	Council Approval 2023-24
Personnel Expenses Supplies and Services Debt Service Acquisitions Capital Improvements	293,385 240,443 0 14,463 0	266.099 187.504 0 5.647 16.517	375,561 252,521 0 41,438	397,754 281,134 0 50,057	342,482 284,595 0 50,057	342,482 284,595 0 50,057
TOTAL	548,291	475,767	669,520	728,945	677,134	677,134

FINANCING SOURCES	Actual 2020-21	Actual 2021-22	Final Budget 2022-23	Estimated 2023-24
Unclassified Sale of Equipment Interdept DSR-Downtown Interdept DSR-Wastewater Interdept DSR-Water Sys Interdept DSR-Refuse Interdept DSR-Bell Stat Interdept DSR-Pkng Auth Other Revenues	0 113 20.851 68.665 68.665 68.665 13.901 39.120 268.311	258 15 22.062 71.597 71.597 71.597 14.708 40.528 183.405	0 21,507 59,435 59,435 59,435 59,435 0 66,877 402,831	0 0 22.563 80.338 80.338 80.338 0 37.604 375.953
TOTAL	548,291	475.767	669,520	677,134

PERSONNEL

Number of Positions

Classification	Funded In Budget 2022-23	Dept.Head Request 2023-24	City Mgr Recom. 2023-24	Council Approval
Business & Aviation Manager	05	QE	.50	.50
Economic Development Mgr. Economic Development Associate	.85 e 2.00	.85 2.00	2.00	2.00
TOTAL	2.85	2.85	2.50	2.50

001-2002 Economic Development ACCT. NO. ACCOUNT DESCRIPTION	ACTUAL 2020-21	ACTUAL 2021-22	FINAL BUDGET 2022-23	DEPT. HEAD REQUEST 2023-24	CITY MGR. RECOM. 2023-24	COUNCIL APPROVAL 2023-24
571.01-00 Regular Salaries 571.10-02 Unused Sick Leave 571.10-05 Retirement PERS Classic 571.10-06 Social Security-OASDI 571.10-07 Social Security-Medicare 571.10-10 Retirement-PERS New Membr	190.909 3.001 17.290 10.848 2.906 0	156.838 1.374 13.096 9.350 2.334 658	229,950 0 7.815 14.329 3.351 11,821	242,415 0 15,265 3,570 22,429	211.066 0 13.086 3.060 19.529	211,066 0 13,086 3,060 19,529
571.10-12 Workers Compensation 571.10-20 Earned Benefit 571.10-24 Vehicle Allowance 571.10-33 Core Allowance 571.10-73 Retirement UAL Misc	720 4.391 6.729 27.230 29.361	569 3.819 3.528 26.434 48.099	979 4,181 0 64,862 38,273	334 3.795 0 71.281 38.665	334 0 61.544 33.863	334 0 61.544 33.863
Personnel Services	293,385	266,099	375,561	397,754	342,482	342,482
572.11-00 Utilities 572.12-00 Telephone 572.13-00 Postage 572.14-00 Advertising 572.15-00 Office Supplies 572.16-00 Printing	0 4.590 63 12.650 769 0	3.599 7.171 372 0 4.195 449	0 5,580 520 0 2,225 510	$\begin{array}{r} 0 \\ 2.930 \\ 540 \\ 0 \\ 2.314 \\ 530 \end{array}$	0 2,930 540 0 2,314 530	0 2.930 540 0 2.314 530
572.17-00 Professional Services 572.18-00 Travel and Meetings 572.19-00 Mileage 572.20-00 Training Expense 572.21-00 Rents/Leases 572.22-00 Office Equipment 0 & M	4.890 5.844 35 3.646 0 0	28.535 17.375 0 7.445 0 0	73.058 23.491 3.718 17.455 1.689 115	88.058 23.491 3.718 17.455 0 329	88.058 23,491 3.718 17.455 0 329	88,058 23,491 3,718 17,455 0 329
572.24-00 Memberships, Subscription 572.25-00 Maintenance Matls & Svcs 572.29-00 Other Materials Supplies 572.30-01 Dept Share of Insurance 572.38-00 Support Services 572.45-00 Facilities Maint Charge	10.580 1.456 106.684 28.351 25.910 34.975	17,070 343 2,819 39,209 19,026 39,896	16.184 2,225 3,023 38,070 29,202 35,456	20.148 2.314 3.143 49.710 26.909 39.545	20,148 2,314 3,143 49,710 30,370 39,545	20.148 2.314 3.143 49.710 30.370 39.545
Supplies and Services	240,443	187,504	252,521	281,134	284,595	284,595
573.43-00 Machinery/Equipment	14,463	5,647	0	0	0	0
Property	14,463	5,647	0	0	0	0
677.65-00 Capital Imp. Projects	0	16,517	41,438	50,057	50.057	50.057
Capital Outlay	0	16,517	41,438	50,057	50,057	50.057
** Economic Development	548,291	475,767	669,520	728,945	677,134	677,134

ECONOMIC DEVELOPMENT

- 12-00 Monthly billing for cell phones and i-pads.
- 13-00 Includes mailings to local employers, California Competes updates, and marketing mailings to regional, state, and national targeted clients
- 15-00 Pens, pencils, notepads, filing supplies, and other various office supplies.
- 16-00 Printing of brochures, newsletters, tradeshow handouts, outreach materials, industrial site catalog, and other informational newsletters
- 17-00 Graphics and marketing services for brochures and promotional materials, marketing for investment missions, industrial prospecting services, web and GIS site maintenance and updates, and contract with economic development service provider, small business development services. State Controller report, escrow, title and broker fees, and marketing services, web services, economic development retainers
- 18-00 Participation in California Association of Local Economic Development (CALED), International Council of Shopping Centers (ICSC) tradeshows, industrial trade conferences and recruiting missions, business development workshops, site consultant workshops and meetings. Training programs, marketing outreach, recruitment missions, business workshops, and industry and retail targeted programs
- 19-00 Mileage reimbursement
- 20-00 Registration for various outreach venues coordinated through TeamCalifornia, International Council of Shopping Center, professional training seminars International Council of Shopping Centers Alliance Program and Idea Exchange, industrial outreach programs, business development programming
- 22-00 Maintenance of copiers
- 24-00 Membership for International Economic Development Council; California Association for Local Economic Development; TeamCalifornia; International Council of Shopping Centers; subscription to various demographics reports. Urban Land Institute, Shopping Center Database, California Annual Retail Survey, ESRI Business Analyst On-line, LoopNet.

- 25-00 Art maintenance and Way Finding Maintenance
- 29-00 Public presentation materials, photo processing, graphics display items, film, photographic equipment, tablet and smartphone upgrades, fees, and software

FUND NO. 074

Economic Development

ACCOUNT NO. 2002

EXPENSES	Actua] 2020-21	Actual 2021-22	Final Budget 2022-23	Dept.Head Request 2023-24	City Mgr. Recom. 2023-24	Council Approval 2023-24
Personnel Expenses Supplies and Services Debt Service Acquisitions Capital Improvements * Undefined *	0 0 0 0 0 0	0 83,250 0 15,600 0	$\begin{smallmatrix}&&&0\\&&0\\&&&0\\&&&0\\18,593\\&&&0\end{smallmatrix}$	0 110,000 0 12,133 1,100,000	$\begin{smallmatrix}&&&0\\&&110,000\\&&&0\\&&&0\\&&&12,133\\1,100,000\end{smallmatrix}$	0 110,000 0 12,133 1,100,000
TOTAL	0	98,850	78,593	1,222,133	1,222,133	1,222,133

FINANCING SOURCES	Actual 2020-21	Actual 2021-22	Final Budget 2022-23	Estimated 2023-24
Other Revenues	0	98,850	78,593	1,222,133
TOTAL.	0	98,850	78,593	1,222,133

074-2002 Economic Development ACCT. NO. ACCOUNT DESCRIPTION	ACTUAL 2020-21	ACTUAL 2021-22	FINAL BUDGET 2022-23	DEPT. HEAD REQUEST 2023-24	CITY MGR. RECOM. 2023-24	COUNCIL APPROVAL 2023-24
572.17-00 Professional Services 572.29-00 Other Materials Supplies	0 0	83,250 0	50,000 10,000	100,000 10,000	100,000 10,000	100,000 10,000
Supplies and Services	0	83,250	60.000	110,000	110,000	110,000
677.65-00 Capital Imp. Projects	0	15,600	18,593	12,133	12,133	12,133
Capital Outlay	0	15,600	18,593	12,133	12,133	12,133
948.93-61 Trsf-Airport Capital(461)	0	0	0	1,100,000	1,100,000	1,100,000
Other	0	0	0	1,100,000	1,100,000	1,100,000
** Economic Development	0	98.850	78,593	1,222,133	1,222,133	1,222,133

AIRPORT INDUSTRIAL PARK FUND NO. 448 / 5003 ACCOUNT NO. 2003 / 6510

DESCRIPTION

The Economic Development Department promotes economic development activity in the Airport Industrial Park consisting of land sales and expansions of existing businesses. Installation, improvement, and maintenance of infrastructure are programs undertaken to assure existing, expanding and future industrial tenants will be well served in the Airport Industrial Park.

MISSION

The Airport Industrial Park provides opportunities for economic growth in Merced through sale of land to job generating industries that will benefit the community.

GOALS

- ♦ Encourage new job generating industry to locate at the Airport Industrial Park.
- ♦ Accommodate the expansions or necessary relocations of local industries.

OBJECTIVES

- Identify land in the Airport Industrial Park owned by City requiring Surplus Land Act clearance.
- 2. Focus on investment opportunities in the Airport Industrial Park.
- Re-evaluate the value of the properties owned by the City of Merced in the Airport Industrial Park.
- 4. Evaluate the condition of property located on Hawk Drive.

PERFORMANCE MEASUREMENTS/INDICATORS

Prepare land for sales via clearance through the California Surplus Land Act.

Continue marketing the Airport Industrial Park and work with businesses in the AIP for expansion opportunities.

Hire an appraisal consulting team who specialized in evaluating industrial property to set the value of the Airport Industrial Park property.

Contract with a consultant to evaluate level of lead and mitigation on the sites.

AIRPORT INDUSTRIAL PARK

2023-2024 BUDGET HIGHLIGHTS

The proposed budget for fiscal year 2023-2024 is substantially similar to that of the previous year.

Airport Industrial Park

ACCOUNT NO. 2003

EXPENSES	Actual 2020-21	Actual 2021-22	Final Budget 2022-23	Dept.Head Request 2023-24	City Mgr. Recom. 2023-24	Council Approval 2023-24
Personnel Expenses Supplies and Services Debt Service Acquisitions Capital Improvements * Undefined *	0 3.884 0 3,000 0	0 4.052 0 0 43.032	0 4.887 0 176.444 116.109	0 800 0 57,960 204,182	0 800 0 155,720 204,182	0 800 0 155.720 204.182
TOTAL	6,884	47,084	297,440	262,942	360,702	360,702

FINANCING SOURCES	Actual 2020-21	Actual 2021-22	Final Budget 2022-23	Estimated 2023-24
Investment Earnings Other Revenues	7,331 447-	5,850 41,234	5,840 291,600	3,880 356,822
TOTAL	6,884	47.084	297,440	360,702

448-2003 Airport Industrial Park ACCT. NO. ACCOUNT DESCRIPTION	ACTUAL 2020-21	ACTUAL 2021-22	FINAL BUDGET 2022-23	DEPT. HEAD REQUEST 2023-24	CITY MGR. RECOM. 2023-24	COUNCIL APPROVAL 2023-24
572.29-00 Other Materials Supplies	606	536	800	800	800	800
Supplies and Services	606	536	800	800	800	800
575.92-17 Interdept DSC-Develop Svc	3,278	3,516	4,087	0	0	0
Interdepartmental	3,278	3,516	4,087	0	0	0
647.65-00 Capital Imp. Projects	3,000	0	176,444	57,960	155,720	155,720
Capital Outlay	3,000	0	176,444	57,960	155,720	155,720
908.93-01 Trsf-General Fund (001)	0	0	67,077	67,077	67.077	67.,077
Other	0	0	67,077	67,077	67.077	67,077
948.93-61 Trsf-Airport Capital(461)	0	43.032	49,032	137,105	137,105	137,105
Other	0	43.032	49,032	137.105	137,105	137,105
** Airport Industrial Park	6,884	47,084	297,440	262,942	360,702	360,702

PROGRAM

Fund is used to account for operation and maintenance of the Bell Station, which is leased to the United States Post Office and used as a post office location at 415 West 18th Street.

MISSION

Maintain and preserve the Bell Station as a historic icon in Downtown Merced.

GOALS

Secure and maintain appropriate tenants for the main level of the facility while \diamond preserving its historic character.

OBJECTIVES

PERFORMANCE **MEASUREMENTS/INDICATORS**

- 1. Examine Leases to maximize revenues and profit potential.
- 2. Maintain the character of the Bell Station including the preservation of the building's historic murals.
- 3. Search for grants and other funding sources to restore and repair historic structures.

Maintain lease rate levels that are competitive within the Downtown district.

Comply with the Department of Interior's rules and regulations regarding preservation the historic building and murals.

- Inquire with State Historic Preservation Office, Department of the Interior, National Park Services, and National Main Street Program for funding opportunities.
- 4. Investigate the possibility of turning Complete environmental studies and clean up allowing the transition of the the Bell Station back to the GSA. Bell Station to the Department of the

interior or Merced County.

2023-2024 BUDGET HIGHLIGHTS

The United States Postal Service continues to be the dominate user and revenue generator for the Bell Station budget. Use of the Bell Station is subject to the Agreement between the Federal Department of Interior and the City of Merced. The cost to maintain and operate the Bell Station are outpacing revenues. Therefore, the City is interested in releasing the Bell Station as an asset.

Bell Station Facility

FUND NO. 063

ACCOUNT NO. 2005

EXPENSES	Actual 2020-21	Actual 2021-22	Final Budget 2022-23	Dept.Head Request 2023-24	City Mgr. Recom. 2023-24	Council Approval 2023-24
Personnel Expenses Supplies and Services Debt Service Acquisitions Capital Improvements * Undefined *	0 96,564 0 0 9,738	0 98.236 0 0 10.054	0 82,657 0 0 8,420	87.614 0 0 8.682	87,614 0 0 8,682	0 87.614 0 0 8.682
TOTAL	106,302	108,290	91.077	96,296	96,296	96,296

FINANCING SOURCES	Actua] 2020-21	Actual 2021-22	Final Budget 2022-23	Estimated 2023-24
Investment Earnings Rent of Facilities Other Revenues	356 97,507 8,439	120 98,043 10,127	0 83,228 7,849	0 79.119 17.177
TOTAL	106.302	108,290	91,077	96,296

063-2005 Bell Station Facility ACCT. NO. ACCOUNT DESCRIPTION	ACTUAL 2020-21	ACTUAL 2021-22	FINAL BUDGET 2022-23	DEPT. HEAD REQUEST 2023-24	CITY MGR. RECOM. 2023-24	COUNCIL APPROVAL 2023-24
515.92-01 Interdept DSC-General Fnd	13,901	14,708	0	0	0	0
Interdepartmental	13.901	14,708	0	0	0	0
572.11-00 Utilities 572.12-00 Telephone 572.17-00 Professional Services 572.29-00 Other Materials Supplies 572.30-01 Dept Share of Insurance 572.38-00 Support Services	51.530 256 18.798 3.479 7.140 135	51,114 297 23,536 664 6,315 143	33,000 280 27,000 13,114 7,627 130	$50,000 \\ 300 \\ 19,130 \\ 6,143 \\ 10,440 \\ 157$	50,000 300 19,212 6,143 10,440 137	50,000 300 19,212 6,143 10,440 137
Supplies and Services	81,338	82,069	81,151	86,170	86,232	86,232
574.91-01 Adm Exp-City Manager 574.91-02 Adm Exp-City Attorney 574.91-03 Adm Exp-City Clerk 574.91-09 Adm Exp-Finance 574.91-10 Adm Exp-Purchasing 574.91-16 Adm Exp-City Council	268 62 107 740 80 68	264 80 110 836 85 85 84	270 161 123 779 83 90	275 45 126 801 88 109	252 106 113 733 80 98	252 106 113 733 80 98
Other	1,325	1,459	1,506	1,444	1,382	1.382
968.93-71 Trsf-Facilities Main(671) 968.93-72 Trsf-Support Service(672)	8,854 884	9,170 884	7.283 1,137	7,545 1,137	7,545 1,137	7,545 1,137
Other	9,738	10,054	8,420	8,682	8,682	8,682
** Bell Station Facility	106,302	108,290	91,077	96,296	96,296	96,296

AIRPORT

AIRPORT FUND NOS. 561 & 461 / 6003 & 5006 ACCOUNT NO. 1303 / 6500

DESCRIPTION

The Merced Yosemite Regional Airport supports the economic development of the City of Merced by offering commercial, corporate, and general aviation operations and related services; air ambulance services; flight training; aircraft maintenance and repair; and fuel sales. Commercial airline service is provided through the federally subsidized Essential Air Service (EAS) program of the U.S. Department of Transportation. The airport activities are conducted in accord with federal and state laws and regulations, and the City's Municipal Code and local ordinances. The airport's runway, taxiways, terminal building, aircraft parking and hangar areas are managed by the City to ensure the safe and efficient movement of aircraft and airport customers.

The airport strives to operate in a safe and secure manner, adhering to applicable federal and state laws and regulations, as well as the City Municipal code and local ordinances.

MISSION

The Merced Yosemite Regional Airport supports the economic and physical development of the City of Merced by providing resources for commercial airline service, corporate and general aviation, air ambulance services, flight training, aircraft maintenance and repair, and fuel sales.

GOALS

- Provide sustained high quality aviation services and facilities by maintaining and operating the Merced Yosemite Regional Airport in a safe, secure, cost-effective, and financially self-sufficient manner.
- Increase the utilization of Airport assets by expanding passenger enplanement numbers and providing improved passenger physical facilities.
- Increase pilot training avenues to equip individuals for a career in aviation and for private pilot usage of the airport.
- Expand awareness of the airport through marketing and events open to the public to build interest in aviation, working with the airport based general aviation community.
- Enter into new leases and agreements for provision of aviation related services to generate additional operating revenues.

OBJECTIVES

1. Contribute to economic development efforts of the City.

PERFORMANCE MEASUREMENTS/INDICATORS

Effectively work with the federal government, businesses, tenants, and customers to increase activities and revenues at the airport.

2. Enhance airport revenues and reduce operational costs at the Merced Yosemite Regional Airport.

Sustain and operate the airport without reliance on City General Fund subsidy.

 Maintain and grow scheduled airline service at Merced Yosemite Regional Airport.

4. Maintain safe operation of the Merced Airport. Airline service continues and expands; EAS program participation continues with no interruption to service; advertising efforts to be employed in a broader geographic region.

Achieve "Excellent" results on all annual inspection/performance reports provided by the State of California. Work with tenants of airport to ensure satisfactory performance to avoid inspection violations due to tenant action or inaction.

Proactive efforts to achieve no lost time or employee reportable medical injuries, aircraft incursions or accidents.

5. Continuous Improvement of Airport facilities.

Stay on schedule and within budget on the Commercial Terminal Replacement Project, the Pavement Maintenance Management Program (PMMP), Pavement Rehabilitation Design, Transient Pilot Restroom project, and capital improvement items as described in the Merced Airport Master Plan and as updated in the Airport Capital improvement Plan on an annual basis. 6. Maintain excellent Tenant and City relationships.

Create transparency of airport operations and policies through the Regional Airport Authority monthly meetings, and updates to the Airport website.

2023-2024 BUDGET HIGHLIGHTS

The primary highlights will continue to be attention to ongoing Airport financial sustainability, as well as increasing passenger enplanements and terminal upgrades to ensure that the passenger experience is one that travelers will wish to repeat. Necessary updates to facilities and airport operating areas will be accomplished as private, local, City, State, and Federal funding sources allow. The airport and the EAS carrier will strive to achieve the 10,000-passenger enplanement target which would result in eligibility for \$1 million in FAA Airport Capital Improvement Funding, payable in two to three years following attainment of the 10,000-enplanement goal.

EXPENSES	Actual 2020-21	Actual 2021-22	Final Budget 2022-23	Dept.Head Request 2023-24	City Mgr. Recom. 2023-24	Council Approval 2023-24
Personnel Expenses Supplies and Services Debt Service Acquisitions Capital Improvements * Undefined *	420.995 250.976 0 136.409 15.454	413,556 348,209 0 61,053 137,535 16,027	466.727 393.308 0 0 244.432	491.095 382.252 0 2.200 0 684.122	370,413 375,761 0 2,200 684,122	370,413 375,761 0 2,200 0 684,122
TOTAL	823,834	976,380	1,104,467	1,559,669	1,432,496	1,432,496

Airport

FINANCING SOURCES	Actua] 2020-21	Actual 2021-22	Final Budget 2022-23	Estimated 2023-24
Aircraft Taxes Unsecured FAA Cares Act Utilities Reimbursement Aircraft Tie Downs Port. Hangar-Space Rental Fuel Flowage Fees Landing Fees Fixed Base Operations(com Investment Earnings Lease Interest Income Hangar Rentals Building Rentals Lease of Ground Areas/La Unclassified Trsf-ARPA (087) Trsf-CFD-Airport-SR (163) Other Revenues	$\begin{array}{c} 41,108\\ 427,127\\ 208\\ 1,775\\ 19,583\\ 8,511\\ 45,989\\ 4,896\\ 3,230\\ 0\\ 158,353\\ 140,073\\ 56,166\\ 925-\\ 0\\ 31,536\\ 113,796- \end{array}$	$\begin{array}{c} 42.994\\ 535.149\\ 0\\ 1.427\\ 23.013\\ 8.607\\ 20.104\\ 4.998\\ 8.476\\ 3.725\\ 194.356\\ 90.282\\ 51.544\\ 650\\ 816\\ 41.352\\ 51.113- \end{array}$	$\begin{array}{r} 43.000\\ 835.766\\ 300\\ 1.320\\ 26.560\\ 11.135\\ 25.248\\ 4.896\\ 4.720\\ 0\\ 154.405\\ 141.618\\ 51.658\\ 2.000\\ 0\\ 49.898\\ 248.057- \end{array}$	$\begin{array}{r} 48,000\\ 550,833\\ 0\\ 1.302\\ 26,560\\ 11,135\\ 21,456\\ 4.896\\ 8.080\\ 0\\ 139,501\\ 141,624\\ 52,209\\ 2,000\\ 0\\ 58,478\\ 366,422 \end{array}$
TOTAL	823,834	976,380	1,104.467	1,432,496

PERSONNEL

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Number of Positions

Classification	Funded In Budget 2022-23	Dept.Head Request 2023-24	City Mgr Recom. 2023-24	Council Approval
Deputy City Manager Business & Aviation Manager	.10	.10	_50	.50
Airport Manager Economic Development Manager Economic Development Associate Airport Operations Technician	1.00 .15 9 1.00 1.00	$1.00 \\ .15 \\ 1.00 \\ 1.00$	1.00 1.00	1.00 1.00
TOTAL	3.25	3.25	2.50	2.50

561-1303	,	ACTUAL	ACTUAL	FINAL BUDGET	DEPT. HEAD REQUEST	CITY MGR. RECOM.	COUNCIL APPROVAL 2023-24
ACCT. NO.	ACCOUNT DESCRIPTION	2020-21	2021-22	2022-23	2023-24	2023-24	2023-24
561.01-00 561.03-00 561.04-01 561.04-04 561.10-02 561.10-05	Extra Help Regular Overtime	252,156 3,625 2,480 56 1,478 13,241	258.445 3.414 3.738 0 1.516 13.093	289.420 4.442 3.110 0 1.578 15.095	301.629 6.374 5.200 0 1.500 15.521	212.386 6.374 5.200 0 700 13.627	212,386 6,374 5,200 0 700 13,627
561.10-06 561.10-07 561.10-09 561.10-10 561.10-12 561.10-17	Retirement PERS Lateral Retirement-PERS New Membr	15.024 3.632 9.592 0 11.438 0	15,667 3,735 9,405 0 6,687 0	17.962 4.343 9.727 0 9.368 4.500	18.809 4.561 10.963 1.607 9.007 4.500	13.578 3.268 0 6.206 9.007 4.000	13,578 3,268 0 6,206 9,007 4,000
561.10-27	Vehicle Allowance PTS Plan FICA Alternative Core Allowance	1,942 1,022 47 55,544 11,094 38,624	3.387 624 44 39,770 10.409 43,622	6.950 842 58 40.675 10.274 48.383	7.054 943 83 44.235 10.683 48.426	6.529 0 83 44.380 10.683 34,392	6,529 0 83 44,380 10,683 34,392
Personnel	Services	420,995	413,556	466.727	491,095	370,413	370,413
562.11-00 562.12-00 562.13-00 562.14-00 562.15-00 562.16-00		47,650 3,721 7 0 153 0	50,421 3,712 75 0 227 0	48.121 4.638 208 6.000 1.040 610	48,868 4,391 208 3,060 1,500 610	48.868 4.391 208 3.060 1.500 610	48,868 4,391 208 3,060 1,500 610
562.17-00 562.18-00 562.19-00 562.20-00 562.22-00 562.23-00	Mileage Training Expense	16.304 60 0 190 461 4.087	40,973 500 730 0 18.514	92,604 3,080 208 1,718 1,942 2,786	95,711 2,080 208 1,718 936 6,824	85.711 2.080 208 1.718 936 6.824	85.711 2.080 208 1.718 936 6.824
562.24-00 562.25-00 562.26-00 562.27-00 562.29-00 562.30-01		$2,298 \\ 15,716 \\ 0 \\ 0 \\ 6,840 \\ 26,491$	2.350 25.362 0 11.871 25,464	2,273 32,299 540 106 15,785 30,549	2.753 32.299 540 106 13.785 40.619	2.753 32.299 540 106 13.785 40.619	2.753 32.299 540 106 13.785 40.619
562.35-84 562.38-00 562.45-00 562.46-00	Retro Fee Expense Support Services Facilities Maint Charge Computer Replacement Chrg	50 38,588 42,139 0	0 21,316 35,178 55,351	0 26,602 36,830 19,100	0 25.617 40,686 0	0 26,368 40,686 0	0 26.368 40.686 0
Supplies A	nd Services	204.755	292,044	327,039	322,519	313,270	313,270
563.43-00	Machinery/Equipment	0	61,053	0	2,200	2,200	2,200
Property		0	61,053	0	2,200	2,200	2,200
564.91-01 564.91-02 564.91-03 564.91-09 564.91-10 564.91-16	Adm Exp-City Manager Adm Exp-City Attorney Adm Exp-City Clerk Adm Exp-Finance Adm Exp-Purchasing Adm Exp-City Council	9.249 2.151 3.684 25.587 2.761 2.339	10,167 3.078 4.221 32.188 3.262 3.249	11.882 7,079 5.413 34,281 3,640 3.974	11,310 1,849 5,190 32,981 3,642 4,488	11,345 4.764 5.095 33.003 3.605 4.406	$\begin{array}{c} 11.345\\ 4.764\\ 5.095\\ 33.003\\ 3.605\\ 4.406\end{array}$
Other		45,771	56,165	66,269	59,460	62,218	62,218

561-1303 Airport ACCT. NO. ACCOUNT DESCRIPTION	ACTUAL 2020-21	ACTUAL 2021-22	FINAL BUDGET 2022-23	DEPT. HEAD REQUEST 2023-24	CITY MGR. RECOM. 2023-24	COUNCIL APPROVAL 2023-24
565.92-53 Interdept DSC-Wastewater 565.92-70 Interdept DSC-Fleet	450 0	0 0	0 0	0 273	0 273	0 273
Interdepartmental	450	0	0	273	273	273
633.64-00 Depreciation Expense	136,409	137,535	0	0	0	0
Property	136,409	137,535	0	0	0	0
948.93-61 Trsf-Airport Capital(461) 0	153	230,000	669,344	669,344	669,344
Other	0	153	230,000	669,344	669,344	669,344
968.93-71 Trsf-Facilities Main(671 968.93-72 Trsf-Support Service(672		12,164 3,710	9,662 4,770	10,008 4,770	10,008 4,770	10,008 4,770
Other	15,454	15.874	14,432	14,778	14,778	14,778
** Airport	823,834	976,380	1,104,467	1,559,669	1,432,496	1,432,496

FUND NO. 561 ACCOUNT NO. 1303

AIRPORT

- 11-00 Utilities: MID and PG&E for airport facilities
- 12-00 Telephone lines, cellular phones, and internet access
- 13-00 Postage expense
- 14-00 Advertising and marketing of airport services
- 16-00 Special color copy needs for required manuals, business cards and envelopes with new logo
- 17-00 Airport and fuel pump maintenance and various professional services
- 18-00 FAA and state agency meetings and travel associated with training in Line 20-00, including meals and mileage reimbursements
- 20-00 Registrations for airport management seminars and conferences, and staff training as required
- 24-00 Annual membership fees for Association of California Airports, American Association of Airport Executives, and California Association of Airport Executives, Office PC annual software licenses
- 25-00 Airport Improvements and upkeep of airport facilities and property
- 26-00 Maintenance of radios and altimeters
- 29-00 Federal, State and County required certifications and inspections for various equipment pertaining to the airport

FOOTNOTE:

Fund 561 represents the operating costs of the Airport. Fund 461 reflects capital improvements.

XPENSES	Actua] 2020-21	Actual 2021-22	Final Budget 2022-23	Dept.Head Request 2023-24	City Mgr. Recom. 2023-24	Council Approval 2023-24
Personnel Expenses Supplies and Services Debt Service Acquisitions Capital Improvements	0 0 0 292.613	0 0 0 292.713	0 0 0 280.655	0 0 0 1,933,805	0 0 0 1,933,805	0 0 0 1.933.805
TOTAL	292,613	292.713	280,655	1,933,805	1,933,805	1,933.805
***************************************	******	*****	(XXXXXXXXXXXXX		*****	******
XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX	Actual 2020-21	XXXXXXXXXXXXXXXXX Actual 2021-22	(XXXXXXXXXXXXXX Final Budget 2022-23	XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX	*****	XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX
	Actual	Actual	Final Budget	Estimated	****	XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX

Airport

461-1303 Airport ACCT. NO. ACCOUNT DESCRIPTION	ACTUAL 2020-21	ACTUAL 2021-22	.FINAL BUDGET 2022-23	DEPT. HEAD REQUEST 2023-24	CITY MGR. RECOM. 2023-24	COUNCIL APPROVAL 2023-24
633.64-00 Depreciation Expense	292,613	292,613	0	0	0	0
Property	292,613	292,613	0	0	0	0
667.65-00 Capital Imp. Projects	0	100	280,655	1,933,805	1,933,805	1,933,805
Capital Outlay	0	100	280,655	1,933,805	1,933.805	1,933,805
** Airport	292,613	292,713	280,655	1,933,805	1,933,805	1,933,805