CITY OF MERCED 2020-2021 CITY COUNNCIL APPROVED BUDGET

TAB 7

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DESCRIPTION

The Economic Development Department oversees the following divisions: Office of Economic Development, Downtown Fund, Bell Station, Merced Regional Airport, Airport Industrial Park, Visitor Services, and the Parking Authority.

The Office of Economic Development stimulates and enhances the community's economic base. Business development and job creation programs include recruitment of new businesses, expansion of existing businesses, and retention of existing businesses by maintaining a mutually beneficial relationship between the client company and local government.

The department coordinates economic development, business development, and marketing activities with local, regional, and state economic development organizations. By participating in trade shows, conducting missions, attending conferences, and hosting promotional events, the office fosters relationships with site location consultants, brokers, and corporation real estate officers. The Office of Economic Development serves as the City's lead agency for the High Speed Rail Downtown Station Planning Grant and Altamont Corridor Express planning.

The City's partnership with the University of California Merced, Small Business Development Center, WorkNet of Merced County is focused on retaining UC Merced graduates, clustering innovative business start-ups, job creation, and fostering local small business development.

MISSION

Keep Merced as the Center. Implement strategic actions that will have the most direct impact on improving the City of Merced's economic growth and which continues to build Merced's role as the region's center for education, medical services, industry and professional/commercial services.

GOALS

- Facilitate business development (job creation and investment) and catalyst projects in Merced's economic centers.
- Market Merced advantages to key markets, businesses, developers and site selectors to attract new investment and jobs.
- Collaborate with partners to create a positive business image and provide exceptional business support.
- Ocordinate real estate and infrastructure development that will assist in expanding and attracting new business investment and jobs.

ECONOMIC DEVELOPMENT

OBJECTIVES

- Market speculative development opportunities in the Industrial Parks and target south of the Airport Industrial Park for expansion.
- 2. Create a prospectus identifying development and investment opportunities within Merced's Opportunity Zones.
- Coordinate High Speed Rail, ACE Train, and other projects that may serve as economic engines in Downtown Merced.
- 4. Maintain core economic development programs supporting business attraction, expansion, and retention.
- Work with consultants to evaluate and form special districts including Property Based Improvement District and Enhanced Infrastructure Financing District.

PERFORMANCE MEASUREMENTS/INDICATORS

Create a program to entice speculative development in the Airport Industrial Park, and evaluate the willingness of property owners to annex into the City south of the Airport Industrial Park.

Work with a consultant on designing a prospectus, and market the final project to Qualified Opportunity Zone Funds.

Modify contracts with High Speed Rail and related consultants by December 2020 for the Downtown Station Planning Grant.

Promote Merced as an expanding market area through local business visits, fostering relationships and partnerships, engaging retailers, site consultants, and brokers, etc. throughout the Fiscal Year.

Select and retain consultants to proceed with the legal formation and adoption of the special districts.

2020-2021 BUDGET HIGHLIGHTS

The Office of Economic Development budget continues to support existing staffing levels. The formation of special districts such as a Property Tax Business Improvement District and Enhanced Infrastructure Improvement Districts are tools to maintain and support development throughout Downtown Merced and employment centers. The core program emphasizes job creation through attraction, expansion, and competitive readiness. Resources will be committed to future economic development planning efforts such as focus studies for a new industrial park, California High Speed Rail, and

ECONOMIC DEVELOPMENT

Altamont Corridor Express (ACE) Train planning. Completing of a number of the identified goals and objectives relies upon support from economic development and site consultants.

ACCOUNT NO. 2002

EXPENSES	Actual 2017-18	Actual 2018-19	Final Budget 2019-20	Dept.Head Request 2020-21	City Mgr. Recom. 2020-21	Council Approval 2020-21
Personnel Expenses Supplies and Services Debt Service Acquisitions Capital Improvements	290.829 168.071 0 0 0	289,602 135,969 0 0 8,775	306,834 216,429 0 0 6,224	316.054 245.094 0 6.224	298,622 232,948 0 0 6,224	298,622 232,948 0 0 6,224
TOTAL	458,900	434,346	529,487	567,372	537,794	537,794

FINANCING SOURCES	Actual 2017-18	Actual 2018-19	Final Budget 2019-20	Estimated 2020-21
Contributions Interdept DSR-Wastewater Interdept DSR-Water Sys Interdept DSR-Refuse Other Revenues	0 69,095 69,095 69,095 251,615	5,000 71,299 71,299 71,299 71,299 215,449	0 74,054 74,054 74,054 307,325	0 68,665 68,665 68,665 331,799
TOTAL	458,900	434,346	529,487	537,794

PERSONNEL

Number of Positions

Classification	Funded In Budget 2019-20	Dept.Head Request 2020-21		Council Approval
Director of Economic Dev. Economic Development Associate	.90 e 1.00	.90 1.00	.90 .95	.90 .95
TOTAL	1.90	1.90	1.85	1.85

001-2002 Economic Development ACCT. NO. ACCOUNT DESCRIPTION	ACTUAL 2017-18	ACTUAL 2018-19	FINAL BUDGET 2019-20	DEPT. HEAD REQUEST 2020-21	CITY MGR. RECOM. 2020-21	COUNCIL APPROVAL 2020-21
571.01-00 Regular Salaries 571.03-00 Extra Help 571.10-02 Unused Sick Leave 571.10-05 Retirement PERS Classic 571.10-06 Social Security-OASDI 571.10-07 Social Security-Medicare	190.832 9.609 2.912 14.840 11.076 3.075	194,975 0 2,985 15,608 11,200 2,981	200,300 0 2,983 16,789 12,280 3,123	205,808 0 2,990 18,644 12,503 3,162	192,943 0 2,910 17,479 11,938 2,967	192.943 0 2.910 17.479 11.938 2.967
571.10-12 Workers Compensation 571.10-20 Earned Benefit 571.10-24 Vehicle Allowance 571.10-27 PTS Plan FICA Alternative 571.10-33 Core Allowance 571.10-73 Retirement UAL Misc	544 4.848 7.009 125 26.667 19.292	544 3,829 7,328 0 27,232 22,920	680 8,328 7,517 0 27,644 27,190	845 5,938 7,517 0 28,361 30,286	720 5,779 7,099 0 27,426 29,361	720 5,779 7,099 0 27,426 29,361
Personnel Services	290,829	289,602	306,834	316,054	298,622	298,622
572.12-00 Telephone 572.13-00 Postage 572.15-00 Office Supplies 572.16-00 Printing 572.17-00 Professional Services 572.18-00 Travel and Meetings	1,724 129 824 167 75,244 12,515	2.167 131 1.751 0 24.674 13.040	3,300 500 2,140 600 76,616 21,581	3,300 510 2,182 500 80,748 21,581	3,300 510 2,182 500 75,748 17,265	3,300 510 2,182 500 75,748 17,265
572.19-00 Mileage 572.20-00 Training Expense 572.21-00 Rents/Leases 572.22-00 Office Equipment 0 & M 572.24-00 Memberships, Subscription 572.25-00 Maintenance Matls & Svcs	1.142 11.229 1.171 0 5.649 0	0 10,854 607 0 16,441 508	7.291 21.391 1.624 111 13.677 2.140	7,291 21,391 1,624 113 13,868 2,140	7,291 17,113 1,656 113 13,868 2,182	7,291 17,113 1,656 113 13,868 2,182
572.29-00 Other Materials Supplies 572.30-01 Dept Share of Insurance 572.38-00 Support Services 572.45-00 Facilities Maint Charge	994 13,878 12,429 30,976	5,991 14,803 14,412 30,590	1,984 1 <u>5</u> ,927 16,015 31,532	1,984 25,758 23,410 38,694	1,984 28,351 25,910 34,975	1,984 28,351 25,910 34,975
Supplies and Services	168,071	135,969	216,429	245,094	232,948	232,948
677.65-00 Capital Imp. Projects	0	8,775	6,224	6,224	6,224	6,224
Capital Outlay	0	8,775	6,224	6,224	6,224	6,224
** Economic Development	458,900	434,346	529,487	567,372	537,794	537,794

ECONOMIC DEVELOPMENT

- 13-00 Includes mailings to local employers, California Competes updates, and marketing mailings to regional, state, and national targeted clients
- 14-00 Advertising with TeamCalifornia, other site selection journals, and International Council of Shopping Centers promotions. Publication of legal notices, design standards, environmental determinations, etc.
- 16-00 Printing of brochures, newsletters, tradeshow handouts, outreach materials, industrial site catalog, and other informational newsletters
- 17-00 Graphics and marketing services for brochures and promotional materials, marketing for investment missions, industrial prospecting services, web and GIS site maintenance and updates, and contract with economic development service provider, small business development services. State Controller report, escrow, title and broker fees, and marketing services, web services, economic development retainers
- 18-00 Participation in California Association of Local Economic Development (CALED), International Council of Shopping Centers (ICSC) tradeshows, industrial trade conferences and recruiting missions, business development workshops, site consultant workshops and meetings. Training programs, marketing outreach, recruitment missions, business workshops, and industry and retail targeted programs
- 20-00 Registration for various outreach venues coordinated through TeamCalifornia, International Council of Shopping Center, Roundtable in the High Desert, professional training seminars International Council of Shopping Centers Alliance Program and Idea Exchange, industrial outreach programs, business development programming
- 24-00 Membership for International Economic Development Council; California Association for Local Economic Development; TeamCalifornia; International Council of Shopping Centers; subscription to various demographics reports. Urban Land Institute, Shopping Center Database, California Annual Retail Survey, ESRI Business Analyst On-line, LoopNet.
- 25-00 Maintenance for glass display Mainplace, Art maintenance, fences, and weed abatement

29-00 Public presentation materials, photo processing, graphics display items, film, photographic equipment, tablet and smartphone upgrades, fees, and software

FUND NO. 074

Economic Development

ACCOUNT NO. 2002

X P E N S E S	Actual 2017-18	Actual 2018-19	Final Budget 2019-20	Dept.Head Request 2020-21	City Mgr. Recom. 2020-21	Council Approval 2020-21
Personnel Expenses Supplies and Services Debt Service Acquisitions Capital Improvements	0 155,989 0 0 0	0 0 0 0 0	0 0 0 0 0	0 0 0 10,592	0 0 0 10,592	0 0 0 10,592
TOTAL	155.989	0	0	10,592	10,592	10,592
	Actual	Actual	Final Budget	Estimated		

FINANCING SOURCES	2017-18	2018-19	2019-20	2020-21
Other Revenues	155,989	0	0	10,592
TOTAL	155,989	0	0	10,592

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074-2002 Economic Development ACCT. NO. ACCOUNT DESCRIPTION	ACTUAL 2017-18	ACTUAL 2018-19	FINAL BUDGET 2019-20	DEPT. HEAD REQUEST 2020-21	CITY MGR. RECOM. 2020-21	COUNCIL APPROVAL 2020-21
572.17-00 Professional Services	155,989	0	0	0	0	0
Supplies and Services	155,989	0	0	0	0	0
677.65-00 Capital Imp. Projects	0	0	0	10,592	10,592	10,592
Capital Outlay	0	0	0	10,592	10,592	10,592
** Economic Development	155,989	0	0	10,592	10,592	10,592

DESCRIPTION

The Economic Development Department promotes economic development activity in the Airport Industrial Park consisting of land sales and expansions of existing businesses. Installation, improvement, and maintenance of infrastructure are programs undertaken to assure existing, expanding and future industrial tenants will be well served in the Airport Industrial Park.

MISSION

The Airport Industrial Park provides opportunities for economic growth in Merced through sale of land to job generating industries that will benefit the community.

GOALS

- Encourage new job generating industry to locate at the Airport Industrial Park.
- Accommodate the expansions or necessary relocations of local industries.

OBJECTIVES

- Investigate the willingness of property owners to annex their properties into the Airport Industrial Park off Dickenson Ferry Road.
- 2. Focus on investment opportunities in the Airport Industrial Park.
- Continue working with developers interested in speculative building projects on all properties within the Airport Industrial Park.

PERFORMANCE MEASUREMENTS/INDICATORS

Initiate conversations with the key property owner about transitioning the property from agriculture use to industrial use.

Continue marketing the Airport Industrial Park and work with businesses in the AIP for expansion opportunities.

Consider transactions deferring land and fee payment reducing upfront development costs.

AIRPORT INDUSTRIAL PARK

2020-2021 BUDGET HIGHLIGHTS

The proposed budget for fiscal year 2020-2021 is substantially similar to that of the previous year.

FUND NO. 448

Airport Industrial Park

ACCOUNT NO. 2003

EXPENSES	Actual 2017-18	Actual 2018-19	Final Budget 2019-20	Dept.Head Request 2020-21	City Mgr. Recom. 2020-21	Council Approval 2020-21
Personnel Expenses Supplies and Services Debt Service Acquisitions Capital Improvements * Undefined *	0 700 0 28,781 0	0 3,380 0 0 1,970 0	0 2.932 0 179.328 116.109	0 3,355 0 0 183,625 116,109	0 3.278 0 183.702 116.109	0 3.278 0 183.702 116.109
TOTAL	29,481	5,350	298,369	303,089	303,089	303,089

FINANCING SOURCES	Actual 2017-18	Actual 2018-19	Final Budget 2019-20	Estimated 2020-21
Investment Earnings Other Revenues	3,409 26,072	7,270 1,920-	6,490 291,879	7,920 295,169
TOTAL	29,481	5,350	298,369	303,089

448-2003 Airport Industrial Park ACCT. NO. ACCOUNT DESCRIPTION	ACTUAL 2017-18	ACTUAL 2018-19	FINAL BUDGET 2019-20	DEPT. HEAD REQUEST 2020-21	CITY MGR. RECOM. 2020-21	COUNCIL APPROVAL 2020-21
575.92-17 Interdept DSC-Develop Svc	700	3,380	2,932	3,355	3,278	3,278
Interdepartmental	700	3,380	2,932	3,355	3,278	3,278
647.65-00 Capital Imp. Projects	28,781	1,970	179,328	183,625	183,702	183,702
Capital Outlay	28,781	1,970	179,328	183,625	183,702	183,702
908.93-01 Trsf-General Fund (001)	0	0	67,077	67,077	67,077	67,077
Other	0	0	67,077	67,077	67,077	67,077
948.93-61 Trsf-Airport Capital(461)	0	0	49,032	49,032	49,032	49,032
Other	0	0	49,032	49,032	49,032	49,032
** Airport Industrial Park	29,481	5,350	298,369	303,089	303,089	303,089

PROGRAM

Fund is used to account for operation and maintenance of the Bell Station, which is leased to the United States Post Office and used as a post office location at 415 West 18th Street.

MISSION

Maintain and preserve the Bell Station as a historic icon in Downtown Merced.

GOALS

Secure and maintain appropriate tenants for the main level of the facility while preserving its historic character.

OBJECTIVES

PERFORMANCE MEASUREMENTS/INDICATORS

- 1. Examine Leases to maximize revenues and profit potential. Maintain lease rate levels that are competitive within the Downtown district.
- Maintain the character of the Bell Station, while investigating future potential land uses as part of Downtown Merced's emerging dining, art, and entertainment district.
 Replace and repair fixtures, equipment, and grounds as needed. Investigate historic buildings in successful downtowns that is used for purposes other than office space that will compliment a dining, art, and entertainment district.
- Search for grants and other funding sources to restore and repair historic structures.
 Inquire with State Historic Preservation Office, Department of the Interior, National Park Services, and National Main Street Program for funding opportunities.

2020-2021 BUDGET HIGHLIGHTS

The United States Postal Service continues to be the dominate user and revenue generator for the Bell Station budget. Use of the Bell Station is subject to the

Agreement between the federal Department of Interior and the City of Merced. Tenants in the Bell Station include the City of Merced Code Enforcement Division and the Merced Police Department DART Team. The newest tenant is Glamazon, Inc.

ACCOUNT NO. 2005

EXPENSES	Actual 2017-18	Actual 2018-19	Final Budget 2019-20	Dept.Head Request 2020-21	City Mgr. Recom. 2020-21	Council Approval 2020-21
Personnel Expenses Supplies and Services Debt Service Acquisitions Capital Improvements * Undefined *	0 75,743 0 0 7,967	0 87.384 0 60 9.642	$0 \\ 89.479 \\ 0 \\ 291 \\ 10.190$	94,967 0 0 9,738	0 103,085 0 0 9,738	0 103,085 0 0 0 9,738
TOTAL	83,710	97,086	99,960	104,705	112,823	112,823

FINANCING SOURCES	Actual 2017-18	Actual 2018-19	Final Budget 2019-20	Estimated 2020-21
Investment Earnings Rent of Facilities Other Revenues	525 76,720 6,465	768 72,810 23,508	960 87,314 11,686	0 97,922 14,901
TOTAL	83,710	97,086	99,960	112,823

063-2005 Bell Station Facility ACCT. NO. ACCOUNT DESCRIPTION	ACTUAL 2017-18	ACTUAL 2018-19	FINAL BUDGET 2019-20	DEPT. HEAD REQUEST 2020-21	CITY MGR. RECOM. 2020-21	COUNCIL APPROVAL 2020-21
515.92-01 Interdept DSC-General Fnd	11,923	12,304	13,661	14,198	13,901	13,901
Interdepartmental	11,923	12,304	13,661	14,198	13,901	13,901
572.11-00 Utilities 572.12-00 Telephone 572.17-00 Professional Services 572.29-00 Other Materials Supplies 572.30-01 Dept Share of Insurance 572.38-00 Support Services	36.053 243 14.206 7.393 3.171 919	40.325 252 13.920 10.185 3.485 426	41,600 250 13,920 14,488 3,911 428	41.600 275 13.920 16.985 6.527 137	41,600 275 13,920 24,789 7,140 135	41.600 275 13,920 24.789 7.140 135
572.45-00 Facilities Maint Charge	0	5,000	0	0	0	0
Supplies and Services	61,985	73,593	74,597	79,444	87,859	87,859
574.91-01 Adm Exp-City Manager 574.91-02 Adm Exp-City Attorney 574.91-03 Adm Exp-City Clerk 574.91-09 Adm Exp-Finance 574.91-10 Adm Exp-Purchasing 574.91-16 Adm Exp-City Council	372 99 152 990 120 102	324 69 119 810 87 78	256 79 95 658 71 62	261 65 122 731 78 68	268 62 107 740 80 68	268 62 107 740 80 68
Other	1,835	1,487	1,221	1,325	1,325	1,325
677.65-00 Capital Imp. Projects	0	60	291	0	0	0
Capital Outlay	0	60	291	0	0	0
968.93-71 Trsf-Facilities Main(671) 968.93-72 Trsf-Support Service(672)	7,967 0	8,253 1,389	8,548 1,642	8,854 884	8,854 884	8,854 884
Other	7,967	9,642	10,190	9,738	9,738	9,738
** Bell Station Facility	83,710	97,086	99,960	104,705	112,823	112,823

AIRPORT

DESCRIPTION

The Merced Regional Airport supports the economic development of the City of Merced by offering commercial, corporate and general aviation operations and related services; air ambulance services; flight training; aircraft maintenance and repair; fuel sales; and a restaurant. Commercial airline service is provided through the federally subsidized Essential Air Service (EAS) program of the U.S. Department of Transportation. The airport activities are conducted in accord with federal and state laws and regulations, and the City's Municipal Code and local ordinances. The airport's runway, taxiways, terminal building, aircraft parking and hangar areas are managed by the City to ensure the safe and efficient movement of aircraft and airport customers.

The airport strives to operate in a safe and secure manner, adhering to applicable federal and state laws and regulations, as well as the City Municipal code and local ordinances.

MISSION

The Merced Regional Airport supports the economic and physical development of the City of Merced by providing resources for commercial airline service, corporate and general aviation, air ambulance services, flight training, aircraft maintenance and repair, fuel sales and a restaurant.

GOALS

- Provide sustained high quality aviation services and facilities by maintaining and operating the Merced Regional Airport in a safe, secure, cost-effective and financially self-sufficient manner.
- Increase the utilization of Airport assets by expanding passenger enplanement numbers and providing improved passenger physical facilities.
- Increase pilot training avenues to equip individuals for a career in aviation and for private pilot usage of the airport. Encourage development of a flying club for more affordable general aviation activity. Encourage pilot safety activities offered through the FAA.
- Expand awareness of the airport through events open to the public to build interest in aviation, working with the airport based general aviation community.
- Enter into new leases and agreements for provision of aviation related services to generate additional operating revenues.

OBJECTIVES

1. Contribute to economic development efforts of the City.

PERFORMANCE MEASUREMENTS/INDICATORS

Effectively work with the federal government, businesses, tenants, and customers to increase activities and revenues at the airport.

- 2. Enhance airport revenues and reduce operational costs at the Merced Regional Airport.
- 3. Maintain and grow scheduled airline service at Merced Regional Airport.

Sustain and operate the airport with reduced reliance on City General Fund subsidy.

Airline service continues and expands; EAS program participation continues with no interruption to service; advertising efforts to be employed in a broader geographic region.

4. Maintain safe operation of the Merced Airport.

Achieve "Excellent" results on all annual inspection/performance reports provided by the FAA, National Weather Service, and State of California. Work with tenants of airport to ensure satisfactory performance to avoid inspection violations due to tenant action or inaction.

Proactive efforts to achieve no lost time or employee reportable medical injuries, aircraft incursions or accidents.

5. Continuous Improvement of Airport facilities.

Stay on schedule and within budget on capital improvement items as described in the Merced Airport Master Plan and as updated in the Airport Capital Improvement Plan on an annual basis. Be prepared to pursue available "shovel ready project" funding at end of FAA annual funding cycle. 6. Maintain excellent Tenant and City relationships.

Create transparency of airport operations and policies through airport business tenant meetings, monthly reports, informational mail-outs as needed, and updates to the Airport website.

2020-2021 BUDGET HIGHLIGHTS

The primary highlights will continue to be attention to ongoing Airport financial sustainability, as well as increasing passenger enplanements and terminal upgrades to ensure that the passenger experience is one that travelers will wish to repeat. In addition, efforts will continue to expand airport businesses. Necessary updates to facilities and airport operating areas will be accomplished as private, local, City, State, and Federal funding sources allow. However, for Airport Terminal renovations no Federal funding will be available. Overall, operating expenses will remain similar to last year. The airport and the EAS carrier will strive to achieve the 10,000 passenger enplanement target which would result in eligibility for \$1 million in FAA Airport Capital Improvement Funding, payable in two to three years following attainment of the 10,000 enplanement goal.

ACCOUNT NO. 1303

EXPENSES	Actual 2017-18	Actual 2018-19	Final Budget 2019-20	Dept.Head Request 2020-21	City Mgr. Recom. 2020-21	Council Approval 2020-21
Personnel Expenses Supplies and Services Debt Service Acquisitions Capital Improvements * Undefined *	219,217 212,693 0 0 156,179 10,569	307.986 215.823 0 156.179 16.777	309.397 252.695 0 0 18.229	318.857 274.849 0 0 15.454	438.715 285.421 0 0 15.454	438.715 285.421 0 0 0 15.454
TOTAL	598,658	696,765	580,321	609,160	739,590	739,590

FINANCING SOURCES	Actual 2017-18	Actual 2018-19	Final Budget 2019-20	Estimated 2020-21
Aircraft Taxes Unsecured FAA Cares Act Utilities Reimbursement Aircraft Tie Downs Port. Hangar-Space Rental Fuel Flowage Fees Landing Fees Fixed Base Operations(com Investment Earnings Hangar Rentals Building Rentals Vehicle Rental Commission Lease of Ground Areas/La Unclassified Trsf-General Fund (001) Trsf-CFD-Airport-SR (163) Other Revenues	$\begin{array}{c} 66.768\\ 0\\ 909\\ 1.942\\ 17.506\\ 9.382\\ 28.511\\ 4.986\\ 1.066\\ 107.013\\ 167.357\\ 17.983\\ 31.160\\ 2.407\\ 0\\ 16.292\\ 125.376\\ \end{array}$	$\begin{array}{r} 43.342\\0\\315\\1.680\\18.288\\9.204\\26.917\\4.896\\864\\177.636\\147.357\\0\\32.634\\2.631\\44.700\\20.047\\166.254\end{array}$	$\begin{array}{r} 45.000\\ & 0\\ & 500\\ 1.700\\ 18.550\\ 10.000\\ 26.500\\ 4.900\\ 2.060\\ 172.710\\ 177.580\\ 0\\ 31.901\\ 1.500\\ 61.344\\ 26.077\\ 1-\end{array}$	$\begin{array}{c} 45,000\\ 739,587\\ 300\\ 1,734\\ 23,604\\ 10,627\\ 25,344\\ 4,896\\ 0\\ 192,853\\ 128,244\\ 0\\ 50,475\\ 2,000\\ 0\\ 31,536\\ 516,610- \end{array}$
TOTAL	598,658	696,765	580,321	739,590

FUNE) NO	. 561
ACCOUNT	NO.	1303

PERSONNEL Number			mber of Positions			
Classification	Funded In Budget 2019-20	Dept.Head Request 2020-21	City Mgr Recom. 2020-21	Council Approval		
Airport Manager Director of Economic Dev Airport Operations Technician Economic Development Associate	1.00 .10 1.00	1.00 .10 1.00	1.00 .15 1.00 1.00	1.00 .15 1.00 1.00		
TOTAL	2.10	2.10	3.15	3.15		

561-1303 Airport	ACTUAL	ACTUAL	FINAL BUDGET	DEPT. HEAD REQUEST	CITY MGR. RECOM.	COUNCIL APPROVAL
ACCT. NO. ACCOUNT DESCRIPTION	2017-18	2018-19	2019-20	2020-21	2020-21	2020-21
561.01-00 Regular Salaries 561.03-00 Extra Help 561.04-01 Regular Overtime 561.04-04 Call Back Time Worked 561.10-02 Unused Sick Leave 561.10-05 Retirement PERS Classic	110,328 10,125 2,503 27 324 5,438	169,517 18,843 1,463 0 332 5,737	178,601 4,107 943 0 0 6,146	183,513 4,219 969 0 0 6,826	253,819 4,106 943 0 0 13,457	253.819 4.106 943 0 0 13.457
561.10-06 Social Security-OASDI 561.10-07 Social Security-Medicare 561.10-08 State Unemployment 561.10-09 Retirement PERS Lateral 561.10-12 Workers Compensation 561.10-17 Stand By Pay	8,014 2,059 0 3,152 4,412 21,584	11,152 2,922 126 7,837 4,318 17,349	11,434 2,762 4,681 8,824 5,823 9,000	11,738 2,833 0 9,799 8,225 9,247	$15,830 \\ 3,793 \\ 0 \\ 9,537 \\ 11,438 \\ 9,000$	$15,830 \\ 3,793 \\ 0 \\ 9,537 \\ 11,438 \\ 9,000$
 561.10-20 Earned Benefit 561.10-24 Vehicle Allowance 561.10-27 PTS Plan FICA Alternative 561.10-33 Core Allowance 561.10-35 Post Employment Benefits 561.10-73 Retirement UAL Misc 	539 779 132 24,261 9,927 15,613	414 814 246 35.357 11.144 20.415	4,587 835 53 36,774 10,582 24,245	4.713 835 55 37,786 11,094 27,005	6,545 1,253 53 59,223 11,094 38,624	6.545 1.253 53 59.223 11.094 38.624
Personnel Services	219,217	307,986	309,397	318,857	438,715	438,715
562.11-00 Utilities 562.12-00 Telephone 562.13-00 Postage 562.14-00 Advertising 562.15-00 Office Supplies 562.16-00 Printing	40,063 3,049 12 0 148 3	43.044 2.859 13 1.363 565 0	44,820 4,077 200 3,000 1,000 60	45,776 4,077 204 3,060 1,020 61	45,777 4,077 204 3,060 1,020 61	45,777 4,077 204 3,060 1,020 61
562.17-00 Professional Services 562.18-00 Travel and Meetings 562.19-00 Mileage 562.20-00 Training Expense 562.22-00 Office Equipment O & M 562.23-00 Vehicle Operations/Maint	17,949 1,557 33 400 54 5,596	14,902 2,861 0 725 63 10,461	27.679 2.000 200 1.652 906 4.782	30,779 2,040 204 1,685 924 4,369	30,779 1,632 204 1,348 924 4,087	30,779 1,632 204 1,348 924 4,087
562.24-00 Memberships. Subscription 562.25-00 Maintenance Matls & Svcs 562.26-00 Other Equipment O & M 562.27-00 Small Tools 562.29-00 Other Materials Supplies 562.30-01 Dept Share of Insurance	2.030 9.489 144 36 142 16.829	1,656 9,637 0 10,177 17,662	2.199 21.434 520 102 13.250 15.523	2,180 21,862 530 104 13,515 22,437	2,798 21,862 530 104 13,515 26,491	2.798 21.862 530 104 13.515 26.491
562.38-00 Support Services 562.45-00 Facilities Maint Charge	16,272 40,435	17,334 40,441	18,059 42,648	32,457 43,133	38,588 42,139	38,588 42,139
Supplies And Services	154,241	173,763	204,111	230,417	239,200	239,200
564.91-01Adm Exp-City Manager564.91-02Adm Exp-City Attorney564.91-03Adm Exp-City Clerk564.91-09Adm Exp-Finance564.91-10Adm Exp-Purchasing564.91-16Adm Exp-City Council	7,843 2,085 3,206 20,857 2,537 2,151	9.032 1.912 3.318 22.553 2.414 2.180	10,045 3,096 3,728 25,843 2,767 2,426	8,679 2,147 4,038 24,266 2,593 2,248	9.249 2.151 3.684 25.587 2.761 2.339	9,249 2,151 3,684 25,587 2,761 2,339
Other	38,679	41,409	47,905	43,971	45,771	45,771
565.92-01 Interdept DSC-General Fnd 565.92-53 Interdept DSC-Wastewater 565.92-70 Interdept DSC-Fleet	19,077 414 282	0 427 224	0 443 236	0 461 0	0 450 0	0 450 0
Interdepartmental	19,773	651	679	461	450	450

561-1303 Airport ACCT. NO. ACCOUNT DESCRIPTION	ACTUAL 2017-18	ACTUAL 2018-19	FINAL BUDGET 2019-20	DEPT HEAD REQUEST 2020-21	CITY MGR. RECOM. 2020-21	COUNCIL APPROVAL 2020-21
633.64-00 Depreciation Expense	156,179	156,179	0	0	0	0
Property	156,179	156,179	0	0	0	0
968.93-71 Trsf-Facilities Main(671) 968.93-72 Trsf-Support Service(672)	10,569 0	10,947 5,830	11,339 6,890	11,744 3,710	11,744 3,710	11.744 3,710
Other	10,569	16,777	18,229	15,454	15,454	15,454
** Airport	598,658	696,765	580,321	609,160	739,590	739,590

AIRPORT

- 14-00 Advertising and marketing of airport services
- 16-00 Special color copy needs for required manuals
- 17-00 Airport and fuel pump maintenance and other professional services
- 18-00 FAA and state agency meetings and travel associated with training in Line 20-00, including meals and mileage reimbursements
- 20-00 Annual Fire training, registrations for airport management seminars and conferences, and staff training as required
- 24-00 Annual membership fees for Association of California Airports; American Association of Airport Executives; and California Association of Airport Executives; Office PC annual software licenses
- 25-00 Airport Improvements and upkeep of airport facilities and property
- 26-00 Maintenance of radios and altimeters
- 29-00 Federal, State and County required certifications and inspections for various equipment pertaining to the airport

FOOTNOTE:

Fund 561 represents the operating costs of the Airport. Fund 461 reflects capital improvements.

ACCOUNT NO. 1303

EXPENSES	Actual 2017-18	Actual 2018-19	Final Budget 2019-20	Dept.Head Request 2020-21	City Mgr. Recom. 2020-21	Council Approval 2020-21
Personnel Expenses Supplies and Services Debt Service Acquisitions Capital Improvements	0 0 0 298,538	0 0 0 292,613	0 0 0 49,267	0 0 0 60,807	0 0 0 60,845	0 0 0 60.845
TOTAL	298,538	292,613	49,267	60,807	60,845	60,845

Airport

FINANCING SOURCES	Actual 2017-18	Actual 2018-19	Final Budget 2019-20	Estimated 2020-21
Investment Earnings Trsf-Airport Ind Par(448) Other Revenues	2 0 298,536	5 0 292,608	0 49,032 235	0 49,032 11,813
TOTAL	298,538	292,613	49,267	60,845

461-1303 Airport ACCT. NO. ACCOUNT DESCRIPTION	ACTUAL 2017-18	ACTUAL 2018-19	FINAL BUDGET 2019-20	DEPT. HEAD REQUEST 2020-21	CITY MGR. RECOM. 2020-21	COUNCIL APPROVAL 2020-21
633.64-00 Depreciation Expense	298,538	292,613	0	0	0	0
Property	298,538	292.613	0	0	0	0
667.65-00 Capital Imp. Projects	0	. 0	49,267	60,807	60,845	60,845
Capital Outlay	0	0	49,267	60,807	60,845	60,845
** Airport	298,538	292,613	49,267	60,807	60,845	60,845